How to Select the Best POS System for Your Clinical Pharmacy

Our how-to guide to purchasing a point of sale system to meet your needs

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Benefits of Implementing a POS Solution in Your Clinical Pharmacy

Operating a clinical pharmacy has its challenges. It can be difficult to keep up with the big-box retail pharmacies, and with increased competition and evolving industry needs, pharmacies need the right tools for the job. The best POS system will give you the critical technology features leveraged by chain store pharmacies at an affordable price, helping to solve some of your most common challenges:

✓ Improved Accuracy

Clinical pharmacies handle important life-saving products. It's critical that they be accurately tracked and accounted for. The right POS will have robust inventory management software to ensure you have prescriptions and supplies on-hand when you need them.

✓ Greater Control

Choose a pharmacy POS system that can help ensure your compliance by tracking every prescription sale. It will also have critical privacy measures and allow you to securely access your business data when you need it, and will be easy to set up and use.

✓ Boosted Productivity

The best POS systems for clinical pharmacies are designed to streamline operations and automate routine and time-consuming tasks, freeing up the hands of your staff to better serve customers and improve patient care.

Select a Solution Specifically Designed with Clinical Pharmacies in Mind

Selecting the right solution for your clinical pharmacy takes time and consideration. Not every POS system is equal in terms of quality and functionality. Some are better suited for other industries, and won't have the right tools. Make sure you invest in a solution that is designed to fit your industry needs. Look at features, ease-of-use, and whether or not it can keep you compliant with industry requirements. You should also look at pricing, and find a solution that fits well within your budget.

In order for a solution to meet the needs of clinical pharmacies, it must be equipped with industry-specific features:

- Integrations with major pharmaceutical distributors
- Prescription scanning
- Simplified inventory management
- Automated ordering
- Built-in shelf label printing
- Mobile delivery management application
- Support and maintenance offered by your provider

Select a System that Allows for a Stress-Free Installation

Patients depend on you to fill crucial prescriptions, and downtime interrupts your ability to do that. A bundled POS system, meaning it has all the hardware and software you need to operate right out of the box, eliminates installation downtime so you can get up and running quickly and back to your patients.

You also want to ensure that you have minimal downtime when it comes to training, as complicated systems often take valuable time for employees to learn, which could have otherwise been spent taking care of customers. Look for an intuitive, user-friendly interface to cut down on training time. Also look into whether or not you can have your wholesale catalog added during installation, to eliminate most of your data entry.

The system you choose should be flexible so that you aren't paying for features you don't need, but you can add functionality as you grow. Scalability is necessary so that you have the ability to solve the challenges you face, both in the present and in the future. This ensures that you won't be limited or held back by your technology and can easily grow your business.

Select a System Supported by a Reliable Vendor

Most importantly, select a reliable and trusted provider that can offer access to necessary service and support when you need it. They should be available when you need, with quick response times. A reputable provider will have years of industry experience and the knowledge to guide you throughout the process of identifying your biggest challenges and finding the right solution to address them.

Choose the POS Suited for Your Business Needs

Clinical pharmacies play a critical role in the health and wellness of everybody, so it's important that they have the technology they need in order to maintain accuracy with prescriptions, streamline operations, and improve organization within the pharmacy.

An affordable all-in-one pharmacy POS solution hand-tailored to the industry, with necessary built-in tools and customizable features can help you stay competitive with the big names in the pharmacy industry.

Contact Auto-Star to learn more about the latest all-in-one POS system for clinical pharmacies.

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